

June 20, 2022

God Bless America

# Woman's World

Make it a great week!

## INSTANT SLIM

Break open this *plant* to firm saggy jowls fast!

## SUPER DEALS

How your umbrella can save you \$\$\$—really!



Revealed! The European secret that works better **THE OLDER YOU ARE**

# Lose 2 lbs every day

*"I have a new life at 77!"*

—Deirdre Henry lost 160 lbs and healed her heart disease

Father's Day

# GRILL UP FUN with SHAQ

This 10-cent tea works better than low-dose estrogen!

## NIX NIGHT SWEATS

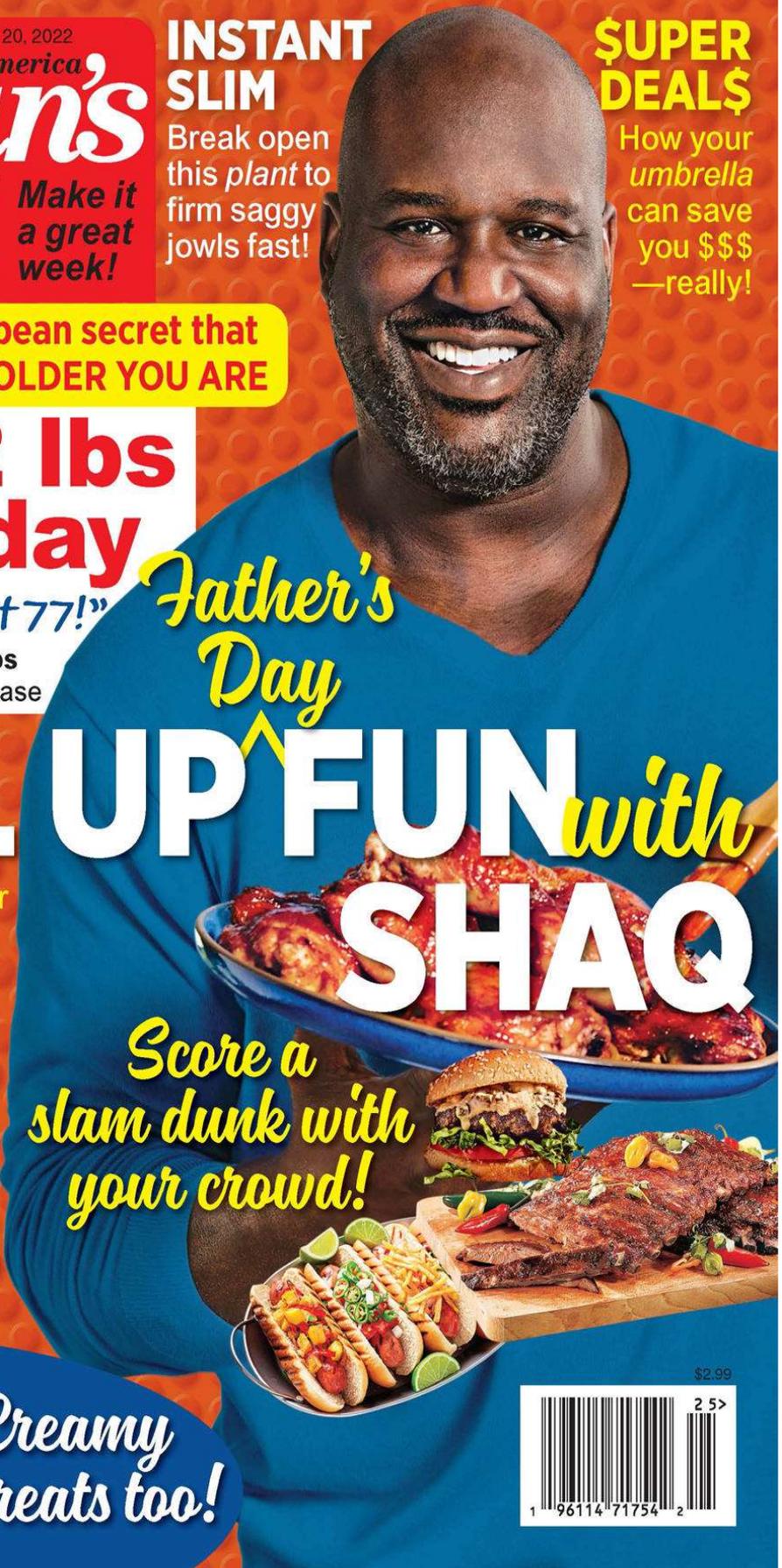
Natural spritz 100% effective

## WARDS OFF TICKS + LYME

Score a slam dunk with your crowd!



Creamy treats too!



# This week in a *Woman's World*

VOLUME XLIII, NUMBER 25, JUNE 20, 2022

## Enjoy!



- 4 Fill your week with smiles!
- 6 Relax and have fun this week
- 8 *Woman's World* book club
- 28 Father's Day barbecue fun
- 30 Down-home winners
- 34 Layers of *mmm!*
- 35 Dinner made easy
- 44 Midwest fun awaits in Cleveland
- 46 Brain games
- 47 Solve-it-yourself mystery
- 50 5-minute romance
- 52 Your horoscope
- 55 Love & laughter

## Look good!



- 12 Slim and sun-safe in breezy beach style
- 14 Beautiful with nature's super plant
- 18 Secret to a youthful summer glow

## ON THE COVER

- 30 Grill up summer fun with Shaq
- 22 Lose 2 lbs every day
- 40 Super deals
- 15 Instant slim
- 18 Nix night sweats
- 17 Ward off ticks + Lyme
- 34 Raspberry and Brownie Parfaits
- 35 Banana Split Ice-Cream Pie
- 28 Beer-infused cupcakes
- 29 Wow with a hot dog bar

## Be inspired!



Philadelphia Eagles star Anthony Harris lifted Audrey's heart at her church's father-daughter dance

- 24 Puzzles cured Lori's brain fog
- 48 7 days of inspiration
- 48 My guardian angel
- 49 Circle of kindness
- 50 A moment for you
- 54 You deserve good things
- 54 Everyday hero: Claudia has saved thousands of animals in shelters—with her coffee

## Feel great!



- 16 Sidestep the #1 cause of summer fatigue
- 17 You're one meal away from stronger bones
- 17 Outsmart Lyme—the easy way
- 18 Relief from summer sleep sappers
- 20 Tap into the power of *fun!*
- 22 The healthy European weight secret that works better the older you are
- 26 Ask America's ultimate experts

## Save big!



- 38 Garage chaos *cured!*
- 40 Score big for less at flea markets
- 42 Mary Beth makes \$25,000 a year selling beach-inspired art

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## Genius inflation busters

# Score BIG for LESS at flea markets!

**Outdoor markets are in full swing right now! If you love them for their big bargains, great news: Our flea market insider shares his secrets for saving a whole lot more!**



### Snag deals from hobbyists

There are two types of vendors at flea markets: professionals who sell as their full-time job and hobbyists who sell as a part-time side gig. “Operating costs for pro sellers are greater than those of hobbyists because they often have a brick-and-mortar or online store they need to pay for, so they tend to sell their items at a higher price,” notes Nicolas Martin, founder of FleaMarketInsiders.com. This means you’ll get bigger deals from the part-time non-pro. Plus, you can often scoop up collectibles, antiques and other goods from them for less since they may not be aware of their value like pros are. So how can you spot a hobbyist? One giveaway is that their booth may be cluttered and include a mix of odds and ends, unlike a pro’s booth. Another clue: “Ask if the vendor can issue an invoice for items sold,” says Martin. Unlike most part-timers, pros are required to pay taxes, so they’ll have invoices available, while non-pros may not.

### Nab p.m. bargains on these

If you’re looking for furniture, visit a flea market at the end, when it’s time for vendors to pack up. “The nearer you get to closing time, the higher the probability that you’ll get large, heavy items, such as

armoires and couches, at a discounted price,” Martin reveals. Why? Not only is it exhausting to pack up bulky furniture after a long day, but there’s also a risk that the pieces will get damaged each time they’re moved. Once, at the end of the day, Martin spotted a pair of vintage side chairs worth \$1,200 each selling for only \$190 each, then bargained the seller down to just \$150 each as he was putting the items back on his truck. The seller agreed so he wouldn’t have to bring them back home!

### Haggle this way

Shy about negotiating down a price? Don’t be! “Most merchants like to bargain!” insists Martin. They may even get insulted if you don’t haggle. “As crazy as it may sound, some vendors can’t stand the cockiness of a customer willing to pay the asking price.” Being polite and showing appreciation of their merchandise is key. “Congratulating a dealer on the quality of their goods and good taste, engaging in a passionate conversation about an item (without showing too much interest) and sharing anecdotes almost guarantees

you’ll get a better price,” he says. Tip: When requesting a discount, Martin advises suggesting up to 30% less than the asking price, which most vendors consider reasonable. Don’t get the price you want? “Be ready to walk away,” he says. “Giving the impression that you are leaving may motivate the seller to agree on a more favorable price.”

### Ask about bundled offers

Before inquiring about the price of one item, ask sellers if they offer discounts for multiple purchases. “It’s common for vendors to offer a 2-for-1 or 3-for-1 special, especially for items that belong to the same group—for example, old photos, LPs, tableware, glassware, cutlery, linens and so on,” explains Martin. “A good customer who buys several items is the dream of every seller, so few will refuse you a good price.” *wjw*

**Tip!**  
If the forecast calls for rain, grab your umbrella and head to your favorite flea market. “You’ll have less competition from other customers for the best items,” says Nicolas Martin. “Plus, sellers are likely to offer lower prices to entice the few customers that do show up to buy!”

### Bargain alert!

Think you’ve stumbled upon a valuable antique or collectible for a steal? Martin recommends double-checking by using the free app Google Lens (Android) or CamFind (Apple). Simply take a picture of the item and the app will instantly scour the internet for the same or similar items, giving you an idea of how much it’s worth if you decide to resell it!



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